



Key indicators

INTERACTIVE ANALYSIS

To use the Interactive Analysis option, click the Interactive Analysis button. You will see an interactive chart where you can select parameters to compare with a single click. You can then select a chart to see an illustration of those parameters. You will only be able to compare two parameters featuring different units at any one time.

Parameter	Measuring units	2012	2013	2014	Deviation	
					2014-2013	2014/2013(%)
Financial and economic indicators (RAS)						
Revenue	RUB bn	69.4	92.9	86.7	-6.2	-6.7
Production cost	RUB bn	(57.9)	(78.1)	(73.9)	-4.2	-5.4
Gross profit	RUB bn	11.5	14.8	12.8	-2	-13.5
Management costs	RUB bn	(2.09)	(2.14)	(2.11)	-0.03	-1.4
Selling costs	RUB bn	—	(1.19)	(0.65)	-0.54	-45.4
Profit from sales	RUB bn	9.4	11.5	10	-1.5	-13
Interest receivable	RUB bn	0.16	0.11	0.11	—	—
Interest payable	RUB bn	(1.6)	(2.1)	(2.5)	0.4	19
Earnings from shareholders in other companies	RUB bn	0.13	0.02	0.04	0.02	100
Miscellaneous earnings	RUB bn	3.8	5.1	6.7	1.6	31.4
Miscellaneous costs	RUB bn	(7.4)	(12.7)	(9.4)	-3.3	-26
Profit before tax	RUB bn	4.5	1.9	4.9	3	157.9
Profit tax and other charges	RUB bn	(1.04)	(1.64)	(1.54)	-0.1	-6.1
Net profit	RUB bn	3.5	0.3	3.3	3	1000.0
EBITDA	RUB bn	12.3	11.5	15.6	4.1	35.7
Operating indicators						
Power supply to the grid	kWh bn	64	63.6	62.8	-0.8	-1.3
Net electricity supply (within the balance participation of the Company's branches)	kWh bn	57.9	57.8	57	-0.8	-1.4

Parameter	Measuring units	2012	2013	2014	Deviation	
					2014-2013	2014/2013(%)
Power losses	kWh bn	6.1	5.83	5.76	-0.07	-1.2
Amount of power transmission services provided ¹	kWh bn	55.1	55.2	54.4	-0.8	-1.4
Added Capacity	MW	853.9	1,018.5	1,116.6	98.1	14.5
Capital investment						
Capital investment	RUB bn	15.8	14.4	12.2	-2.2	-15.3
ETL Commissioning	km	8,026	5,689	5,110	-579	-10.2
Transformer Capacity Commissioning	MVA	1,518	1,362	1,107	-255	-18.7
Assets ²						
Substations 0.4–110 kV	pcs	95,262	96,849	98,288	1,439	1.5
Installed capacity	MVA	50,413	51,312	52,008	696	1.4
SS 35–110 kV	pcs	2,358	2,359	2,363	4	0.2
SS 35–110 kV	MVA	33,104	33,562	33,936	374	1.1
SS 6–35/0.4 kV	pcs	92,904	94,490	95,925	1,435	1.5
SS 6–35/0.4 kV	MVA	17,310	17,749	18,072	323	1.8
Transformer substations, 6–10/0.4 kV	pcs	92,214	93,793	95,183	1,390	1.5
Transformer substations, 6–10/0.4 kV	MVA	16,696	17,227	17,592	365	2.1
Distribution points, 6–10 kV	pcs	690	697	742	45	6.5
Distribution points, 6–10 kV	MVA	613	522	479	-43	-8.2
Overhead lines route length, 0.4–110 kV	km	376,008	378,118	379,144	1,026	0.3
Conductors 110 kV and more	km	21,570	21,596	21,601	5	0.02
Conductors 35 kV	km	30,392	30,378	30,390	12	0.04
Conductors 6–10 kV	km	169,942	170,645	171,230	585	0.03
Conductors 0.4 kV	km	154,105	155,498	155,923	425	0.3
Cable lines length, 0.4–110 kV	km	13,033	13,846	14,259	413	3.0
Cables 110 kV and more	km	15	35	36	1	2.9
Cables 35 kV	km	11	20	26	6	30
Cables 6–10 kV	km	6,943	7,322	7,552	230	3.1
Cables 0.4 kV	km	6,064	6,469	6,645	176	2.7
Other						
Capitalisation	RUB bn	24.6	9.3	11.5	2.2	23.7
Total dividends	RUB thou	422,179	862,935	75,992	786,943	-91.2
Dividend per share	RUB	0.01	0.02044	0.0018	-0.01864	-91.2
Average headcount	thous. people	29.9	31.1	29.7	-1.4	-4.5

1: Amount of power transmission services provided - Taking into account electric energy sold over 2013–2014 when the Company was fulfilling the functions of the last resort supplier.

2: Assets - Taking into leasing, rental and equipment maintenance contracts